



When you partner with Shipware, you save up to 30% on your annual shipping costs without disrupting your current operations and with no required change in carriers.

Lower pricing, guaranteed, for the same carriers you already use today. And little time involvement on your part.

Reduce Shipping Costs Up to 30% With Shipware's Contract Optimization Services

Our Process



Step 1
Submit Your Shipping Invoices For Evaluation

We conduct a thorough analysis of your entire shipping profile with an emphasis on pinpointing **cost-saving opportunities**.



Step 2
We Advise You On How to Renegotiate Your Current Contracts

Our freight consultants will develop a customized business case with specific pricing requests that will be issued to your LTL and parcel carriers. Once **best-in-class** pricing is in place, we'll audit every shipment to **ensure adherence to the new terms**.



Step 3
Start Saving!

Become your company's hero and save **up to 30%** on your total shipping spend.

When You Partner With Shipware, You Enjoy:

Best-In-Class Pricing, Guaranteed

With over 200 collective years of carrier pricing experience, our team knows how to find you the best rates better than anyone. We guarantee to lower your shipping costs, or we're not paid!

Greater Spend Management Visibility

We provide state-of-the-art reporting and analytics for proactive spend management, logistics efficiencies, and assisting with ongoing cost reductions on the fly!

Experienced & Knowledgeable Experts on Your Side

For many shippers, the process of negotiating freight and parcel rates is one-sided, with carriers having most, if not all, of the leverage. With Shipware, you have a team of former carrier pricing executives that give you the leverage to level the playing field.

Our Technology

Krystal AI

The intelligence behind superior parcel and LTL savings, Krystal is our artificial intelligence.

It's the industry's most robust database combined with over 200 years of insider, carrier pricing knowledge. Generating customized data points and unique insights to help you improve operations and optimize pricing, Krystal is the engine behind our results and your superior savings!

About Shipware

Shipware provides expertise and technology to help businesses reduce parcel and LTL shipping costs **10-30% with no disruption to current operations** and no required change in carriers. Our team of industry experts leverages over **200 collective years of carrier pricing experience** to help shippers negotiate superior shipping contract terms & pricing.

Our proprietary technology audits weekly carrier invoices to recover refunds on all billing errors, ensuring **proactive compliance of contract rates and terms**, as well as on-time service performance. Shipware's cloud-based reporting platform delivers powerful analytics for greater spend management visibility, empowering clients to make **intelligent cost-saving transportation decisions**.

Our Vision

To be recognized as the leader in transportation spend management solutions.

Our Mission

To increase our clients' profitability by delivering savings and value beyond their reach.

Ready to Start Saving Money While You're Sleeping? Get Started with Shipware's Contract Optimization Services Today!

Call Us At (858) 879-2020 to Get a Quote